

Venue: Turku AMK, Sepänkatu 1, Turku

## Sales Excellence Day

A full day of exciting company presentations - all related to selling!

CEOs, partners and directors will offer their views on e.g. sales engineering and innovative solutions, sales leadership, customer experience, the future of selling in the financial sector.

Admission: 1-2 representatives 109€ (+VAT 24%) Lunch is not included in the admission fee

Sign up for the event by Nov 16th: https://www.lyyti.in/Sales\_Excellence\_Day\_1745

## Something on Your mind? - Ask us! salesEC@turkuamk.fi



## Friday Nov 18th 2016

## Programme

- 9.00 Opening words
- 9.15 **LALIZAS Hellas** Sales Director, Dr. Tasos Galanakis
- 10.00 **Rolls Royce Ship Intelligence** Vice President Karno Tenovuo
- 10.45 Break
- 11.00 **If P&C Insurance** Head of New Business on BA Commercial Julius Manni
- 11.30 Lunch break
- 12.30 Mercuri International Consultant Director, Partner Juha Alanen
- 13.30 Student Challenge
- 13.45 Coffee break (complimentary)
- 14.00 **Business Coaching Center** Business & Executive Coach Tiina Harmaja
- 14.45 **EPSI Rating Finland** CEO Tarja Ilvonen
- 15.45 Closing up the event
- 16.00 Thank you for your participation!

